Presentation to the Board



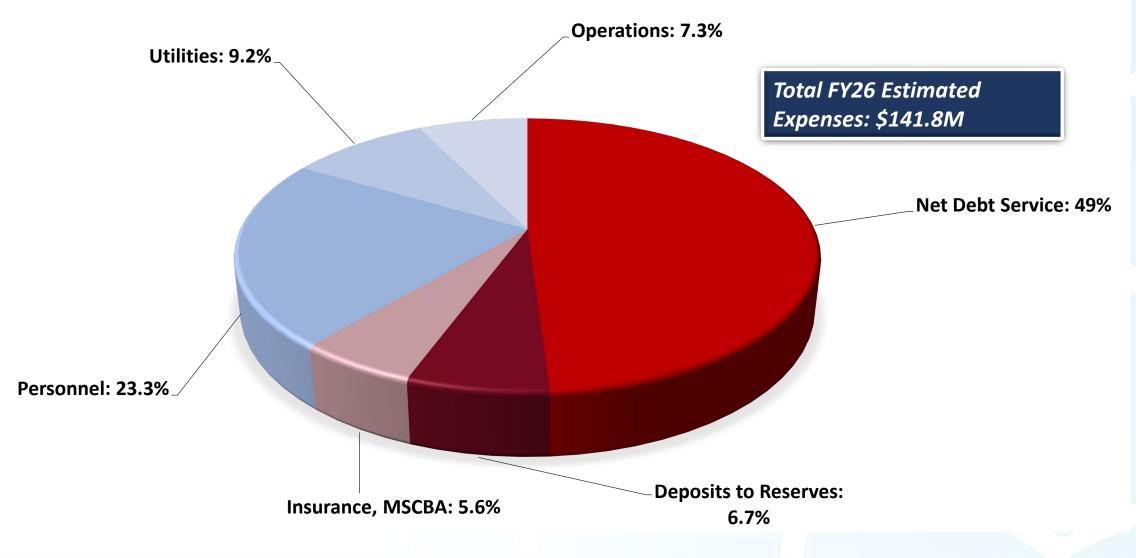
January 28, 2025

Rent & Budget Approval

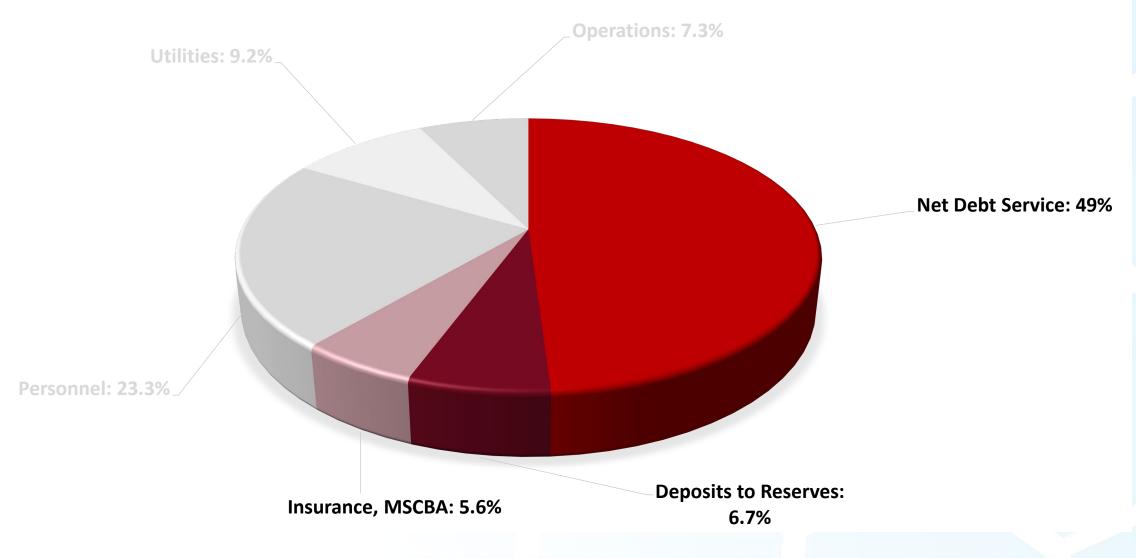
Process for Rent Increase Recommendation

- September 2024: Proforma documents sent out to campuses
- November 1, 2024: Universities return draft budgets to MSCBA
- November 15, 2024: MSCBA finalizes rent recommendations upon final review with universities
- December 2024: MSCBA compiles and reviews all nine state university operational housing budgets
- January 28, 2025: Approval by MSCBA Board
- Submission to Board of Higher Education (BHE) by February 1st
 BHE has until March 31st to formally approve. If not voted on by the BHE by March 31st, the Rent Certificate will be
 - automatically approved (as per the Contract for Financial Assistance)

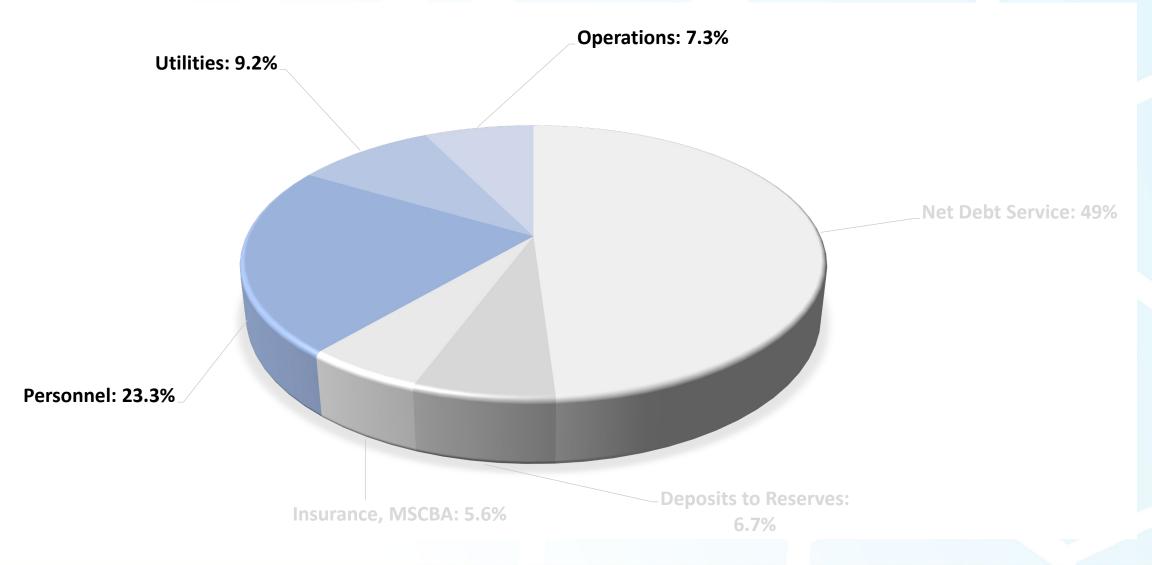
A Review of Estimated Residence Hall Expenses



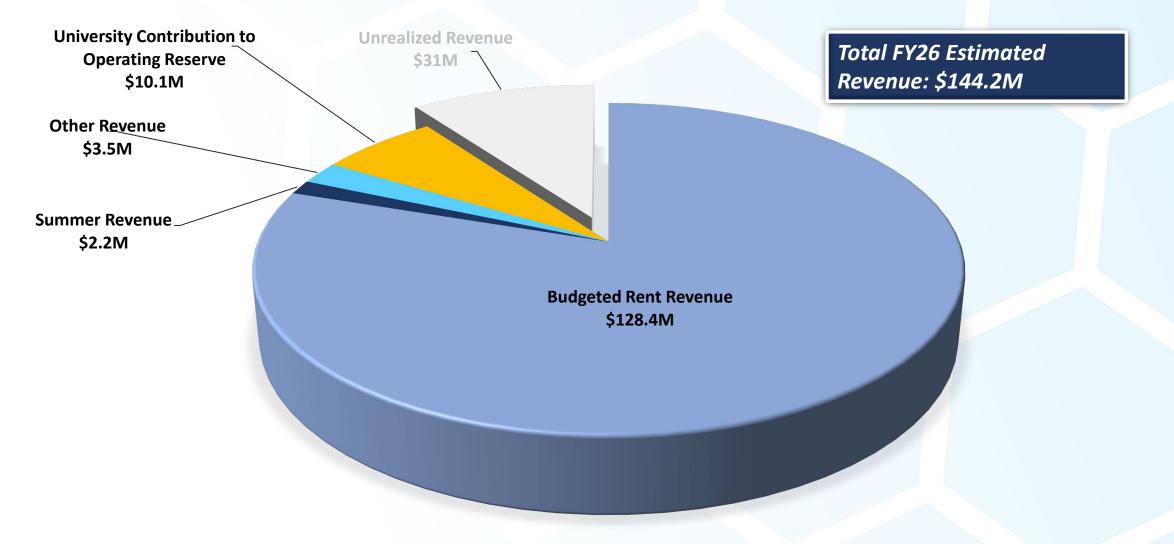
A Review of Estimated Residence Hall Expenses



A Review of Estimated Residence Hall Expenses



A Closer Look at Residence Hall Revenue



Design Occupancy vs Actual Occupancy

18,000 16,458 16,773 16,857 16,971 16,922 16,939 17,001 16,900 16,000 16.544 16,616 16,616 16,616 15.888 **15.716** 14,863 14,716 14,788 14,000 14,255 14,155 14,045 14,344 13,254 12,000 11,025 11,188 11,055 11,188 11,187 11,187 10,000 10,124 8,000 6,000 Fiscal 4,000 12 22 13 14 15 16 17 18 19 20 21 23 24 25 Est. 26 Est.

> ---Actual Occupancy -- Design Beds

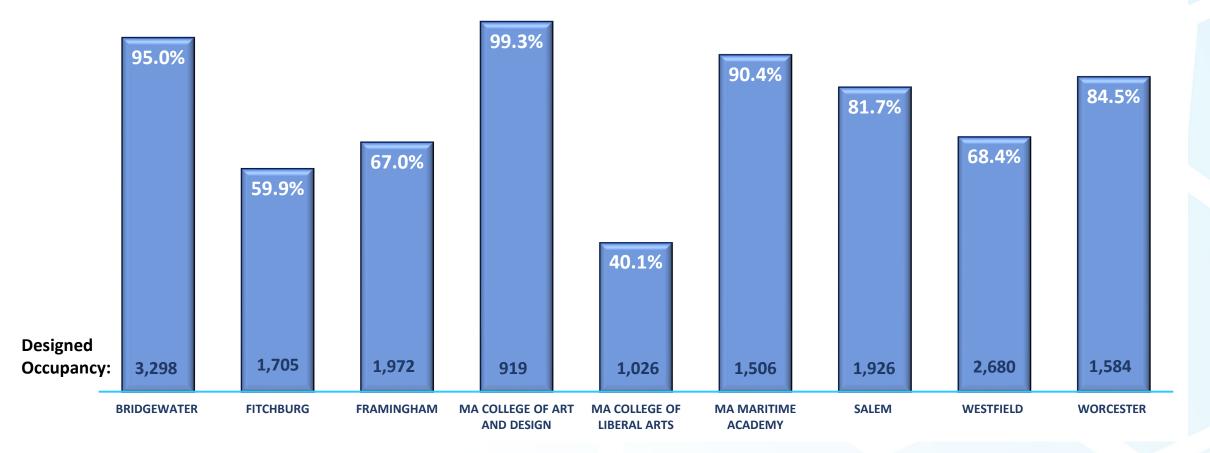
Year

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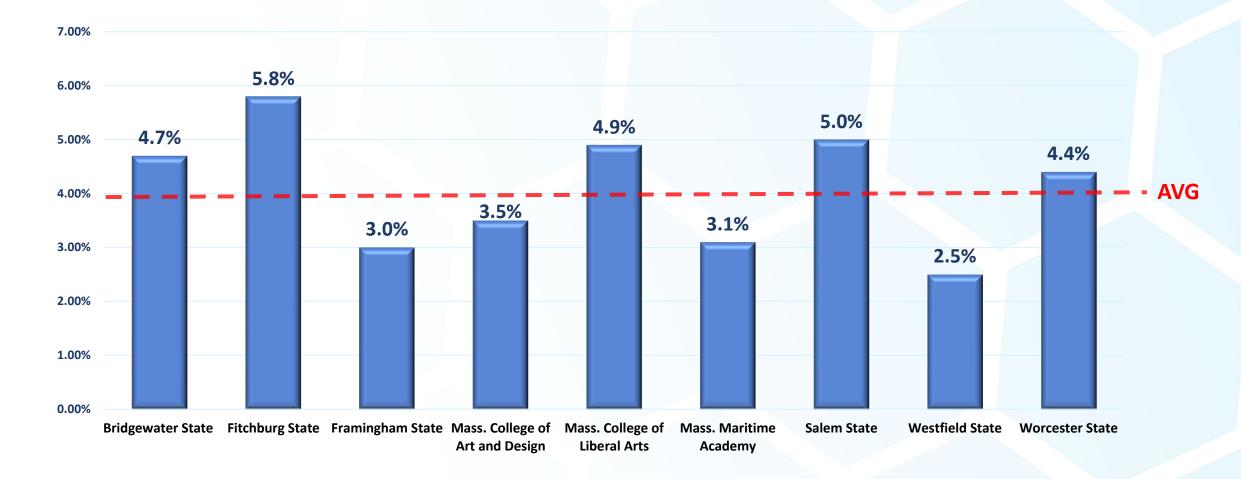
Beds

Housing Capacity as a % of Designed Occupancy

Data from Fall 2024



Rent Increases by Campus (FY25 vs. FY26)



Residence Hall Trust Fund Budget: Schedule 3

	FY24 Actual (\$)	FY25 Update (\$)	FY26 Proposed (\$)	FY26/25 Variance (\$)	FY26/25 Variance (%)
OPENING FUND BALANCE a/o JULY 1 (RHTF)	\$30,456,238	\$28,307,090	\$20,782,474	(\$7,524,616)	-26.6%
REVENUES					
Academic Year Revenue (net of grants)	116,471,203	122,235,344	128,416,956	6,181,611	5.1%
Summer Rental and Conference	2,897,071	2,153,447	2,194,425	40,978	1.9%
University Support for Projects	565,000	565,000	565,000	-	0.0%
Other Income	4,763,309	4,254,422	3,513,042	(741,380)	-17.4%
Housing Grants	(5,409,352)	(5,559,242)	(5,364,088)	195,154	-3.5%
University Support for the Operating Reserve	5,819,506	10,345,000	10,600,000	255,000	2.5%
TOTAL REVENUES	\$125,106,736	\$133,993,970	\$139,925,334	\$5,931,364	4.4%
EXPENDITURES					
Building Expenses	\$51,002,031	\$53,097,739	\$56,026,774	\$2,929,035	5.5%
MSCBA Residence Hall Assessments	70,541,755	82,095,847	85,827,198	\$3,731,350	4.5%
TOTAL EXPENDITURES	\$121,543,786	\$135,193,586	\$141,853,972	\$6,660,386	4.9 %
Change in Net Position	(\$2,149,148)	(\$1,199,616)	(\$1,928,638)	(\$729,022)	60.8%
Project Funds Transfer	(5,712,098)	(6,325,000)	(3,600,000)	2,725,000	-43.1%
ENDING FUND BALANCE a/o June 30 (RHTF)	\$28,307,090	\$20,782,474	\$15,253,836	(\$5,528,638)	-26.6%
Fund Balance / Prior Year Expenditures	23.0%	15.9%	11.1%		
DESIGN OCCUPANCY TOTAL	16,616	16,616	16,616	-	0.0%
System Beds (built prior to CY 2000)	9,809	9,809	9,809	-	0.0%
Campus Beds (built in or after CY 2000)	6,807	6,807	6,807	-	0.0%

Operating Budget Revenues (Schedule 1)

	FY24 Actual	FY25 Updated	FY 26 Proposed
REVENUES			
Assessment Revenues	\$97,673,335	\$ 114,986,268	\$ 116,719,494
Residence - Gross DS & Other	73,979,932	87,112,228	88,624,794
Student Life Gross DS & Other	23,693,403	27,874,040	28,094,700
Debt Service Credits	(6,994,380)	(7,687,064)	(6,680,142)
DSRF Interest Earnings and Corpus Releases	(4,152,413)	(4,647,275)	(4,157,416)
Build America Bonds Subsidy	(1,880,509)	(1,778,744)	(\$1,672,727)
Capitalized Interest and Other	(961,459)	(1,261,045)	(850,000)
Net Assessment Revenues	\$90,678,954	\$107,299,204	\$110,039,352
Other Revenues	450,000	450,000	450,000
DSRF Interest Earnings for Supplemental System CIR Deposits	450,000	450,000	450,000
TOTAL REVENUES	\$91,128,954	\$107,749,204	\$110,489,352

Operating Budget Expenses (Schedule 1)

	FY24	FY25	FY 26
	Actual	Updated	Proposed
EXPENDITURES & DEPOSITS TO RESERVES			
Operating Expenses	\$4,414,207	\$4,947,408	\$5,433,026
Authority Operating Budget (excl. Capital*)	2,594,746	2,848,492	2,860,340
Property and Liability Insurance	1,819,461	2,098,916	2,572,686
Net Debt Service & Deposits to Reserves	\$86,945,312	\$102,913,162	\$105,011,999
Net Debt Service Due	76,370,942	91,833,300	93,419,123
System Capital Improvement Reserve	4,890,764	5,156,874	5,397,650
Supplemental System Capital Improvement Reserve	450,000	450,000	450,000
Campus Project Capital Reserve	3,833,605	4,072,988	4,345,226
Multipurpose Reserve	400,000	400,000	400,000
Supplemental Reserve	1,000,000	1,000,000	1,000,000
TOTAL EXPENDITURES & DEPOSITS TO RESERVES	\$91,359,519	\$107,860,570	\$110,445,025
Revenues Minus Expenditures & Reserves	(\$230,564)	(\$111,366)	\$44,327
Change/Revenues	-0.25%	-0.10%	0.04%
Debt Service/Expenditures & Reserves	83.6%	85.1%	84.6%
Management Fee Transfers for PM Salary & Expense	\$818,304	\$876,003	\$804,640
MASSACHUSETTS	STATE COL		DING AUTH

MSCBA Operating Budget

Authority Operating Budget (Schedule 2)

	FY24	FY25	FY25	FY26	FY26	FY26
					Recommended	Recommended
	Approved	Approved	Projected	Recommended	\$ Change (vs.	% Change (vs.
Expenditure Category					FY25	FY25 Approved)
					Approved)	
Authority Operating Salary	1,405,042	1,587,296	1,643,224	1,634,675	47,378	3%
Consultants	303,000	322,222	322,222	365,074	42,853	13%
Legal & Accounting	210,000	255,000	330,000	296,500	41,500	16%
Occupancy Expense	314,139	320,000	320,000	336,000	16,000	<mark>5%</mark>
Authority Administrative Expense	132,000	213,046	213,046	228,091	15,045	7%
Authority Capital Salary+Costs	687,009	745,511	876,003	804,640	59,129	8%
Operating Budget Inclusive of Capital	3,051,190	3,443,076	3,704,494	3,664,980	221,904	6%
Operating Budget Exclusive of Capital	2,364,182	2,697,564	2,828,492	2,860,340	162,776	6%

MSCBA Operating Budget Recommendation Notable Changes (FY26 Proposed vs. FY25 Board Approved)

Staffing

- 4% pool for salary increases for COLA and merit adjustments of approximately \$148k
- Conclusion of Project Management staff augmentation (decrease in costs of \$110k)

Legal Costs

- FY25 expense projection increase of 65% (approximately \$75k)
- FY26 recommended allocation of \$149k
 - 30% increase over FY 25 approved (or approximately \$34,500)

Network Support (Contracted Service)

Contract escalation for IT Vendor (NetCov): 10% (or approx. \$15k)

FY26 Recommended Increase over FY25 Board Approved: \$162,000 (6%)

Key Takeaways

- Anticipated revenues, inclusive of use of reserves, is sufficient to meet all ongoing expenses for the campus residence halls in FY26
- Average rent increase is 4% across the 9 state university campuses
- Recommended MSCBA operating budget is 6% over FY25 board approved budget, or approximately \$162k
- Housing capacity -- as a % of designed occupancy has stabilized at approximately 71%, with several campuses below 70%
- Opportunities with the proposed higher education bond bill will aid in the development of adaptive reuses strategies for all campuses